

## Message Text

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PAGE 01 STATE 189106  
ORIGIN EB-08

INFO OCT-01 ARA-10 ISO-00 CIAE-00 COME-00 DODE-00  
DOTE-00 FMC-01 INR-10 NSAE-00 CG-00 DLOS-09  
OES-09 XMB-02 SS-15 NSCE-00 L-03 H-01 INRE-00  
/069 R

DRAFTED BY EB/TRA/MA:RKBANK:EW  
APPROVED BY EB/TRA/MA:RKBANK  
MARAD - RBOURDON  
ARA/ECA - STMILES  
ARA/ECP - GFALK  
-----077945 262311Z /45

O 262207Z JUL 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BRASILIA IMMEDIATE  
INFO AMCONSUL RIO DE JANEIRO IMMEDIATE  
AMCONSUL SAO PAULO

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E.O. 11652: N/A

TAGS: EWWT, BR

SUBJECT: SEA-LAND IN BRAZIL: EXIM BANK FREIGHT FINANCING

REF: A) STATE 184039, B) STATE 171787, C) STATE 155588,  
D) BRASILIA 4576, E) STATE 140906, F) STATE 117040,  
G) STATE 115692, H) BRASILIA 2893

1. THE DEPARTMENT HAS BEEN INFORMED BY THE MARITIME  
ADMINISTRATION THAT POOLING AGREEMENTS BETWEEN SEA-LAND,  
MOORE-MCCORMACK AND DELTA, AS WELL AS CONCERNED BRAZILIAN  
LINES, HAVE BEEN SIGNED BY THE PARTIES AND FILED WITH THE  
FEDERAL MARITIME COMMISSION. IN VIEW OF THIS PROGRESS  
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TOWARD COMMERCIAL RESOLUTION, ASSISTANT SECRETARY OF COM-  
MERCE FOR MARITIME AFFAIRS BLACKWELL HAS SENT A LETTER TO  
THE VICE PRESIDENT, CONTRACT ADMINISTRATION, EXPORT-IMPORT  
BANK, STATING, INTER ALIA, THE FOLLOWING:

2. QUOTE: RECENT COMMERCIAL POOLING AGREEMENTS CONCLUDED  
BY U.S. AND BRAZILIAN-FLAG CARRIERS IN THE U.S.-BRAZILIAN

TRADE APPEAR TO HAVE RESULTED IN SUBSTANTIAL PROGRESS  
BEING MADE IN RESOLVING OUTSTANDING OPERATIONAL PROBLEMS.  
SINCE THESE ARRANGEMENTS HAVE ESTABLISHED A MEANS BY WHICH  
SEA-LAND WILL BE PERMITTED TO ENTER THE TRADE WITH  
BRAZIL ON A SOUND COMMERCIAL BASIS, THE CIRCUMSTANCES

WHICH LED TO MY MAY 5 LETTER TO THE BANK HAVE NOW BEEN  
AMELIORATED SO AS TO WARRANT WITHDRAWAL OF THE REQUEST  
CONTAINED THEREIN.... UNQUOTE.

3. EMBASSY IS REQUESTED TO CONVEY INFORMATION CONTAINED  
ABOVE TO APPROPRIATE BRAZILIAN OFFICIALS. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE TRANSPORTATION, CREDIT GUARANTEES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE189106  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** RKBANK:EW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780307-0224  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780717/aaaaaoc.tel  
**Line Count:** 74  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 0eec576c-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 184039, 78 STATE 171787, 78 STATE 155588  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1876127  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SEA-LAND IN BRAZIL: EXIM BANK FREIGHT FINANCING  
**TAGS:** EWWT, BR, SEA-LAND, XMB  
**To:** BRASILIA  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/0eec576c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014